

AS APPEARED IN REAL ESTATE WEEKLY ON MAY 31, 2018

REAL ESTATE WEEKLY

Real Estate Weekly LEADING LADIES 2018

ROBIN ABRAMS

Robin Abrams is Retail Vice Chairman and Principal at Eastern Consolidated where she heads the Abrams Retail Strategies group, focusing on retail leasing and consulting.

Throughout her accomplished career, Abrams has secured locations in New York City and nationally for some of the biggest players in the fashion industry. She and her team also work closely with online retailers leasing brick and mortar stores, national chains, major banks, and home/design tenants. In addition to her tenant rep work, she represents many of the city's largest landlords.

Abrams was chairperson of the Real Estate Board of New York's Retail Leasing Committee from 2003-2007 and continues to serve on that committee and on the Board of Directors of REBNY's Commercial Division.

In 2013, she received REBNY's prestigious Louis Smadbeck Memorial Broker Recognition Award, and was the winner of REBNY's "Most Creative Deal of the Year Award" in 2010.



Robin Abrams
Retail- Vice Chairman

ADELAIDE POLSINELLI

In her 30-plus years of extensive experience as one of New York City's most active and high profile real estate brokers, Adelaide Polsinelli has track record of consistently selling and shaping trends in commercial real estate. An innovative problem solver and a tenacious, yet diplomatic negotiator, Polsinelli has proven her talents as a commercial brokerage All-Star.

She has personally sold over 1,300 properties, valued at over \$20 billion in every asset class from multifamily, retail and office to SRO's, IMD's, co-ops and condo sales, unsold shares, retail condos, partnership interests, loans, note sales, hotels, air rights, inclusionary rights, assemblages, developments, and garages. Polsinelli was honored with Eastern Consolidated's prestigious Investment Sales Broker of The Year Award in 2013, and companywide Broker of the Year Award in 2015. Polsinelli launched a neighborhood tour series for Bisnow and is frequently quoted in the real estate press. She also is a contributing writer for several industry publications.



Adelaide Polsinelli
Principal